

the Digital Divide's last mile

Who are people who are left? What is their deal?
Five things to know.

<librarian.net/talks/uri>

Hi thanks for having me, you can see cites to my talk as well as the slides themselves at this URL.

intro: 3 main jobs



Open Library

I help people borrow ebooks via the Internet Archive



RTCC

I do a Drop-In Time for digitally divided folks in Central Vermont



UH/VTC

I teach college, graduate school, write for Computers in Libraries magazine and do public speaking like this.

I work mainly in or with public libraries but I think these ideas have wider applicability.

15%

15% of American adults do not use the internet at all.
An additional 9% of adults use the internet but not at home.

PewResearchCenter

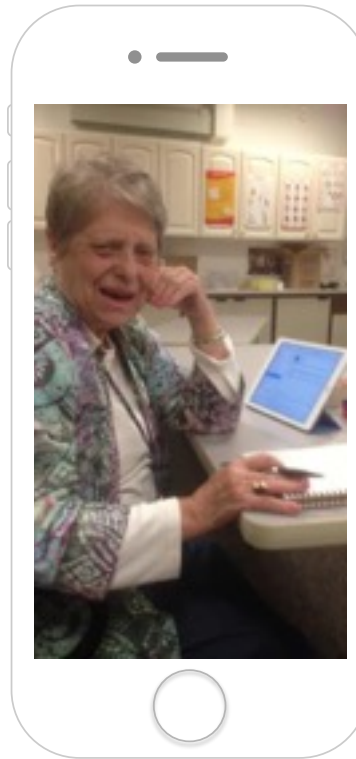
Let's start here. This is a true fact. And what's weird is I've been doing variants on this talk for a decade and the number which was a little over 20% used to move and it doesn't anymore. Those 15% are staying put. So my question is ...

Really?

Don't they want to see their grandchildren, get cheap printer ink, send people endless selfies and apply for health care? No? No.

The question many people ask is this one.

Marian



This is Marian and she is one of the many people who comes to my computer drop-in time, a thing I have been doing weekly for a decade where I live in rural Vermont answering any and all computer questions. Marian wants a Scrabble game for the iPad but only one that used the 5th Edition dictionary. Good luck Marian. In addition to drop-in time, I also teach college classes (HTML and CSS in a classroom with a chalkboard and an LCD projector and no computers, some kids have them, most don't) and so I feel like my finger is on the pulse of the digitally divided.

**When someone tells me
the digital divide is over.**

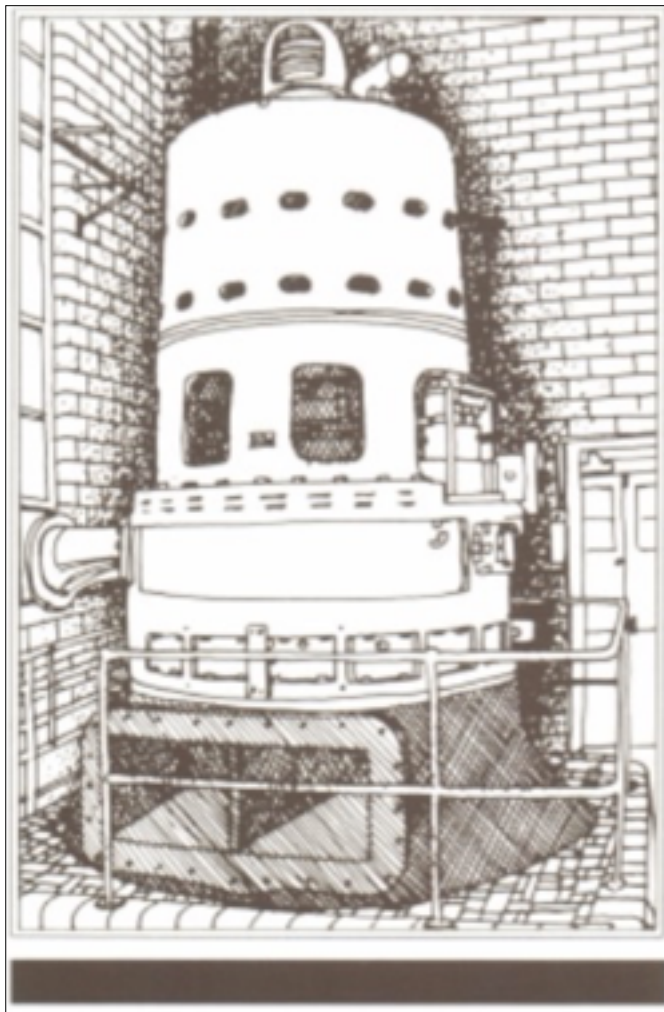


People like to be all "Oh hey aren't libraries so last century?" and I'm all "No, no way, not really at all, nope." But the problem has shifted as have the challenges that come along with those shifts. I'll outline a few things here. There will be time for questions afterwards.

1

Understanding the issue

Why are people really offline?



This is you guys getting a steam powered turbine to run streetcars in 1903 (Newport Electric Company). Here is us getting broadband in **2012** It's harder to give people internet where there are mountains and rivers and winter. You know who has some of the best broadband penetration? Oklahoma. Flattish.



But here's the thing about electricity. It was (mostly) centralized and it was MARKETED. These photos were taken by Edison as part of a huge marketing strategy to get everyone wanting to buy lightbulbs. He hired artists that you've heard of to sell this stuff. Maxfield Parrish.



And the thing they stressed was that this was for everyone. Farmers. Homemakers. Businesses. You.



Assuming you were cool. And it was cool, they said. Come on, this is the good life. But then once they connected MOST people, businesses we're like "We're good" and left the government to get the last people. The last people in VT to get on the electric grid were in Victory Vermont in **1962** It's not really worth it to get those last mile person. Let them cook over a fire. COME ON.

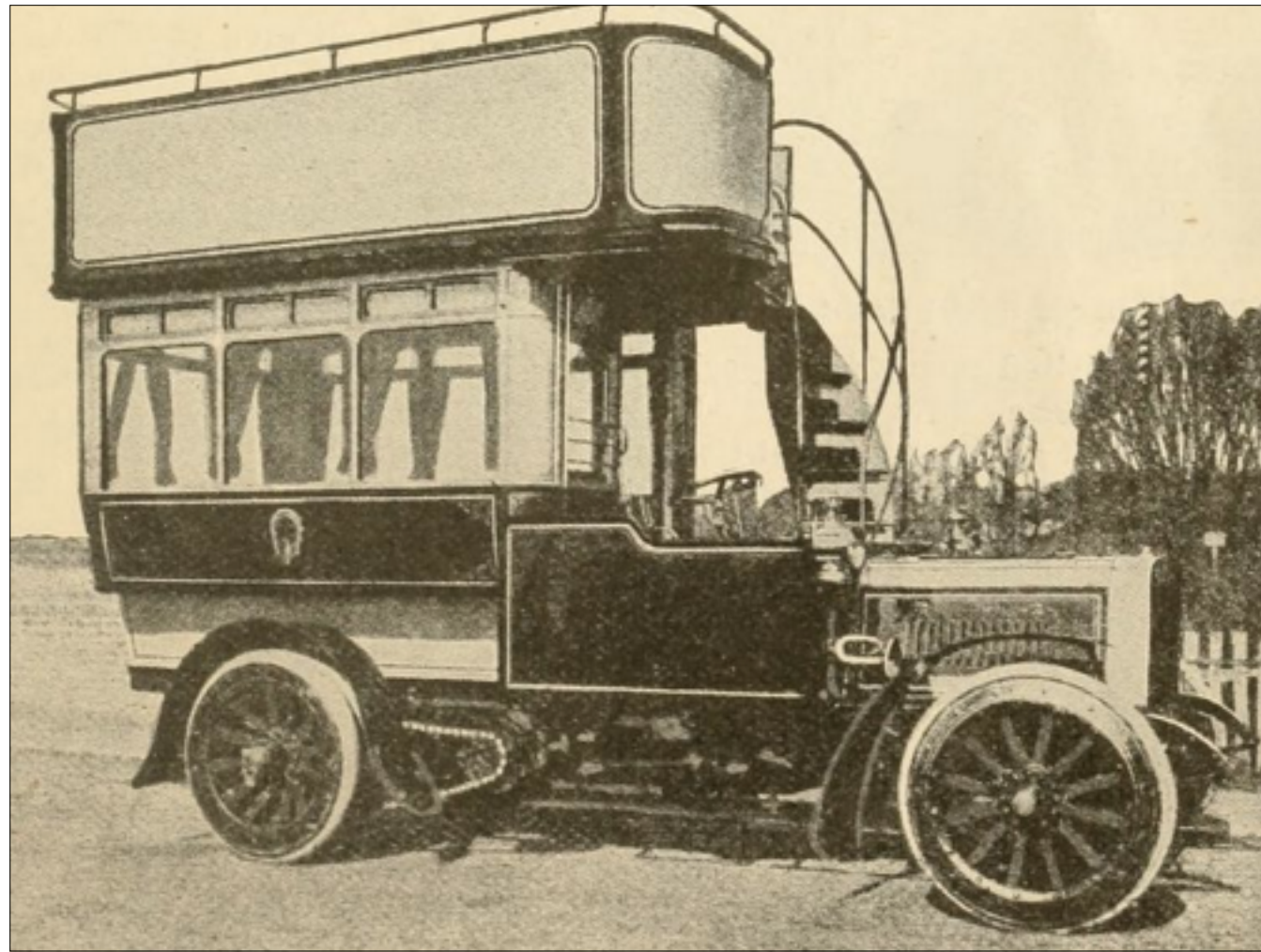
2

We sell this poorly.

Sure computers can be a pain, but we (society) needs to do better at helping the offline people get **happily** online.

12

So part of what we are doing now in the library world is not just helping people but working on their attitude, and ours. Getting a grip on this stuff is no longer optional and we shouldn't act like it is.



My feeling about the digital divide is like this.... it's fine if you don't want to use a computer. But it's like not driving a car. The person who can't drive understands the realities of using public transportation or asking other people for rides. They understand the costs. This is not the same for people not using computers. The costs of remaining offline are hidden, or at least they are right up until your town floods and the only way to interact with FEMA is through a web page. Awkward.

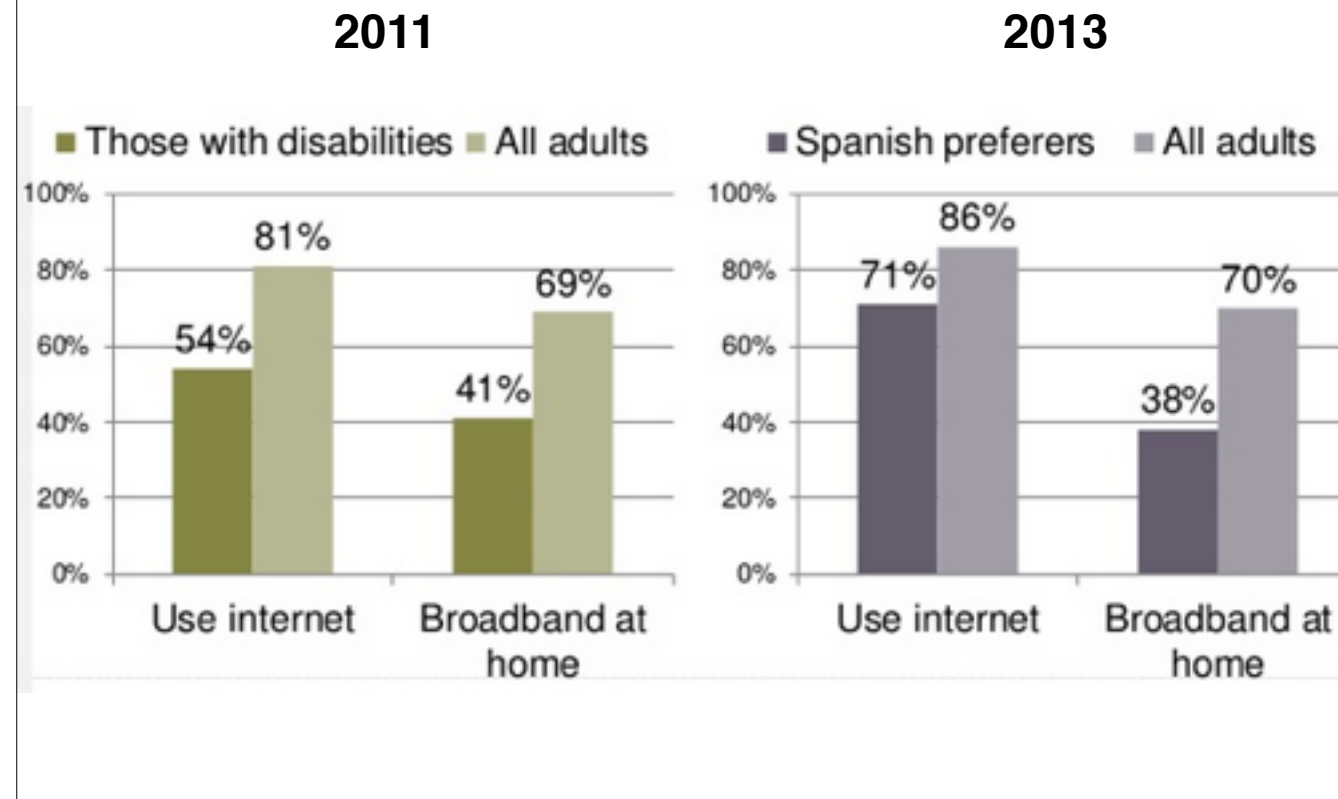
Taxes save us \$\$



UNCLE SAM: "I think I ought to put a luxury tax on you, Santa."
CHORUS OF CHILDREN: "Oh, no. He's a necessity."

The best we seem to be able to do is say "Um if you do your taxes online, you can save the government \$2!" which should be good because hey that saves America \$. Or "Internet is good for dating and porn and telling people what you had for breakfast" That is not really selling it. Watching social media backlash ("email is dead!" "No one uses Twitter anymore!") this month while I'm still trying to explain to people why they might like it, that's a challenge.

Who is left offline?



When we look at the numbers—the numbers barely anyone is counting because they don't like the story they tell—we realize that the people who are getting left behind are the people with all the other challenges - economic, education, mental, physical. And if we know this, isn't it our responsibility to make sure they can live the dumb good life too?

Death is not the answer.



And we used to think the problem was old people. You know, old people like me and you. But the research shows that is not the case. I mean it sort of is, but ... So we need another plan.

Three Digital Divides



Financial

People couldn't afford computers or broadband.
Some still can't but libraries have filled that gap for most Americans.



Usability

Websites are hard to use and people have issues (cognitive and physical challenges) that make this harder than it needs to be.

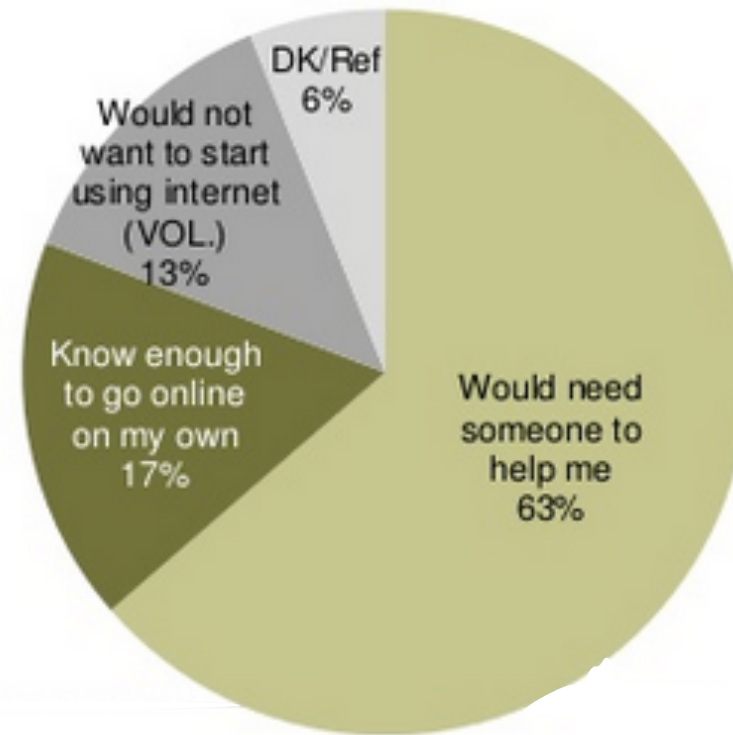


Empowerment

People don't "see themselves" in online spaces and don't see it as a place where they belong.

Really we are seeing three separate issues. The first one we've done a good job on. Yay us. The second one we're working on. Better websites. UX all the way. The third one is the challenge because ****inclusion is difficult in general**** and because some of us don't feel included already. It's hard to try to work on inclusion when you are feeling excluded yourself.

What do they need?



More importantly, those people offline? They can't get online alone. As the digital divide has been shrinking this piece of the pie gets bigger. They need help, they need our help.



No supplemental funding is allocated to provide training, technology (including broadband services), and the necessary resources to provide a government service that is reliable, trusted, expert, and available to citizens in their communities--adding up to an unfunded mandate for libraries.

- Nancy Kranich, ALA
President (2008)



I sometimes refer to this as the "unfunded mandate" of these technology economies of scale which are supposedly saving us money with "egovernment". Part of the way they do this is shift costs from government to libraries.

“

***The only thing we have to
fear is...fear itself —
nameless, unreasoning,
unjustified terror ... I am
convinced that you will
again give that support to
leadership in these
critical days.***

—
- FDR



So back to the users.... a lot, most of these people are afraid, trepidatious, anxious. And so we're going to look at working on their anxiety issues as a way of solving the real problem. Here are some things that I do.

3

Uniting against a common enemy.

The only negative talk allowed: against the institutions which make this difficult for us.

21

I know it can sound a little woo but I find that "positive self talk" is actually one of my most useful digital divide strategies. Offering positive options and the only thing you're allowed to say negative things about is the technology.

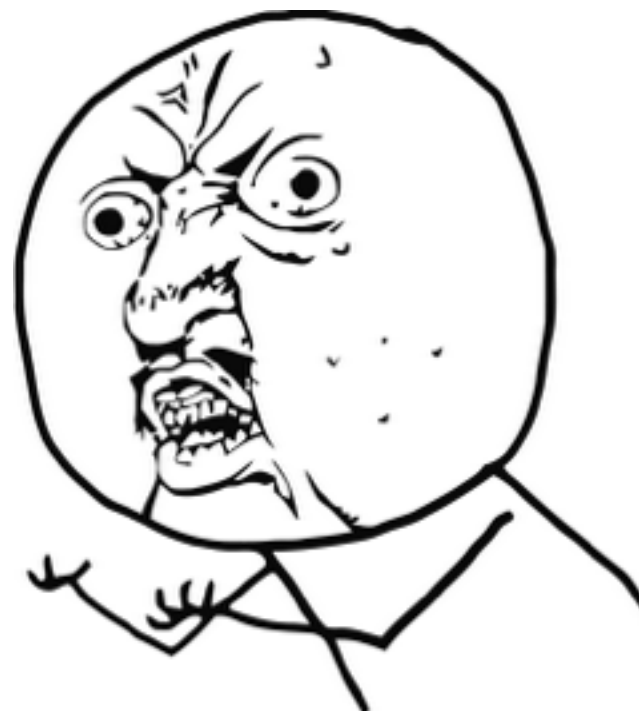
"Why you need a bazillion character password"



People have a lot of things that they are upset about, I try to explain without overexplaining, why some things are like this.



Government monitors repeatedly warned of IRS computer security risks long before Tuesday's disclosure that identity thieves had stolen tax agency data for roughly 100,000 U.S. households.



- TaxProf Blog

<This is a free talk so please don't give me any money you need it.

26

I mean since we're talking about the IRS and it's tax day, let's talk about their insecure website feature that let people download old tax forms (for themselves or, as it turned out, other people) and ruined it for the rest of us. Thousands if not millions of Americans had to deal with delayed refunds as they sorted this all out.

"Why you can't copy that DVD"



A little bit of this, I will admit, is in what I call the the Blame California category. I mean we have the MPAA and RIAA and APA to thank for DRM and all those threats you have to sit through before you watch a DVD. Hollywood!

"Why you have another OS update"



I taught an iPad class in the spring and one day we had class and I told everyone "Hey we're going to learn about software updates because you all have updates to do..." They looked at me like I was a magician but sure enough they did. Why? Because the Apple Watch had just come out. Explaining the Apple Watch to my neighbors is a bit like trying to explain Uber.... But in short it's Blame California (I'm sorry)

4

Minding your language.

This is not a tone argument.

And a lot of it, more than you would think, is about how you say what you say.

The words you use matter



jessamyn west
@jessamyn

US libraries: 146 million unique visitors in the last year. PBS says "People aren't using them." #mathishard [pbs.org/newshour/rundo](https://www.pbs.org/newshour/rundo) ...



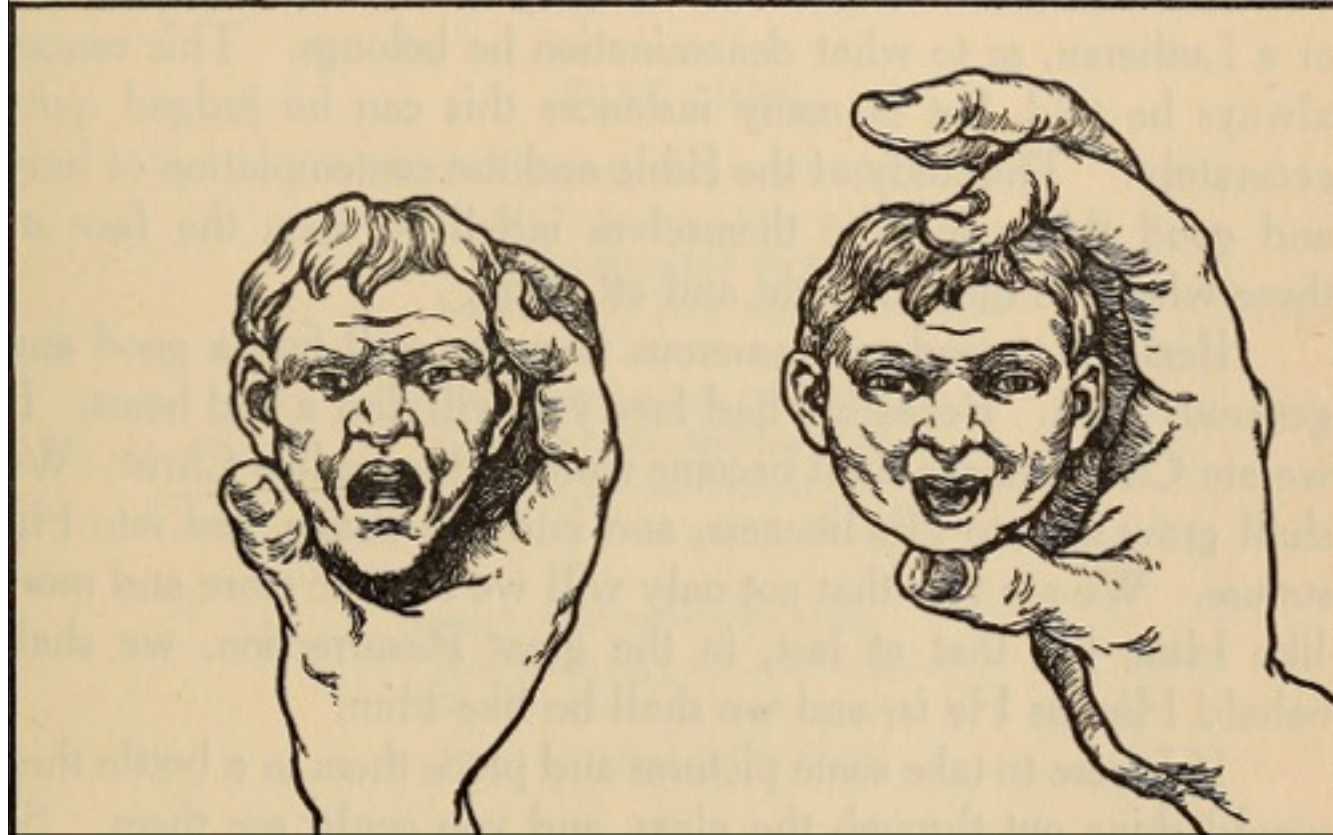
People love public libraries, but they aren't using them

Most people say public libraries provide communities with essential resources for literacy and education, but the number of people who actually take advantage of ...

27

This is from a while ago but I think it's still useful. There was a Pew report. PBS ran a story. Look at the way PBS CHOSE to spin this. Really PBS? I thought we were friends...

Reframing the narrative.



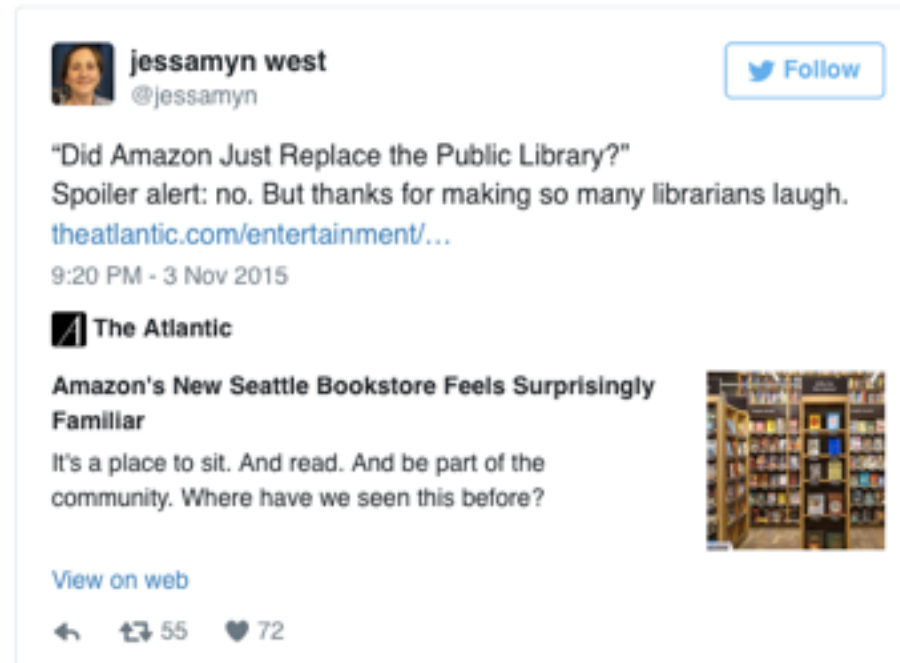
I don't want to be all "turn that frown upside down" but just finding better ways to talk about tech that aren't all as if you were in a bad relationship with it can go a long way. Computer don't have issues, they don't hate you, they are big calculators that are only as good as the flawed humans who made them.

Attitude upgrades.



Put another way: You don't tell your patrons when you are fighting with your partner, why do you tell them when you are fighting with your computer? I can't think of a single time I have called an online support person (for anything, magazine subscriptions, health care, newspaper subscription) where some of our phone call did not involve blaming the computer.

Clickbait = trolling



30

I swear this will not just be "things I tweeted about this one week" but it's important to have a narrative for your patrons and one, maybe a different one, for your professional peeps. WTF Atlantic, did you just say that? We all had a good laugh here. I don't bother trying to explain this sort of weird stuff to patrons.

These people!



And then there is shit like this. These signs (and bill boards) lasted less than two days in the Bay Area. But AirBnB won their election (proposition F, regulating short term rentals)

Language upgrades



Sucks

Things are merely suboptimal, for now.



Computer hates me

"The computer is a dumb calculator who does what other people have programmed it to do"



I am stupid

"You are not a bad person; this is a bad website"

So I work on my language, and how I phrase things. A few examples. And this is not just with patrons this is with the public, with the media (who I speak to as often as possible, we seem to have a problem with promotion of our institutions and our values and suspicion of those who do this)

“

Yeah I know Twitter seems stupid when you read about it in the paper, but here's what I like about it.

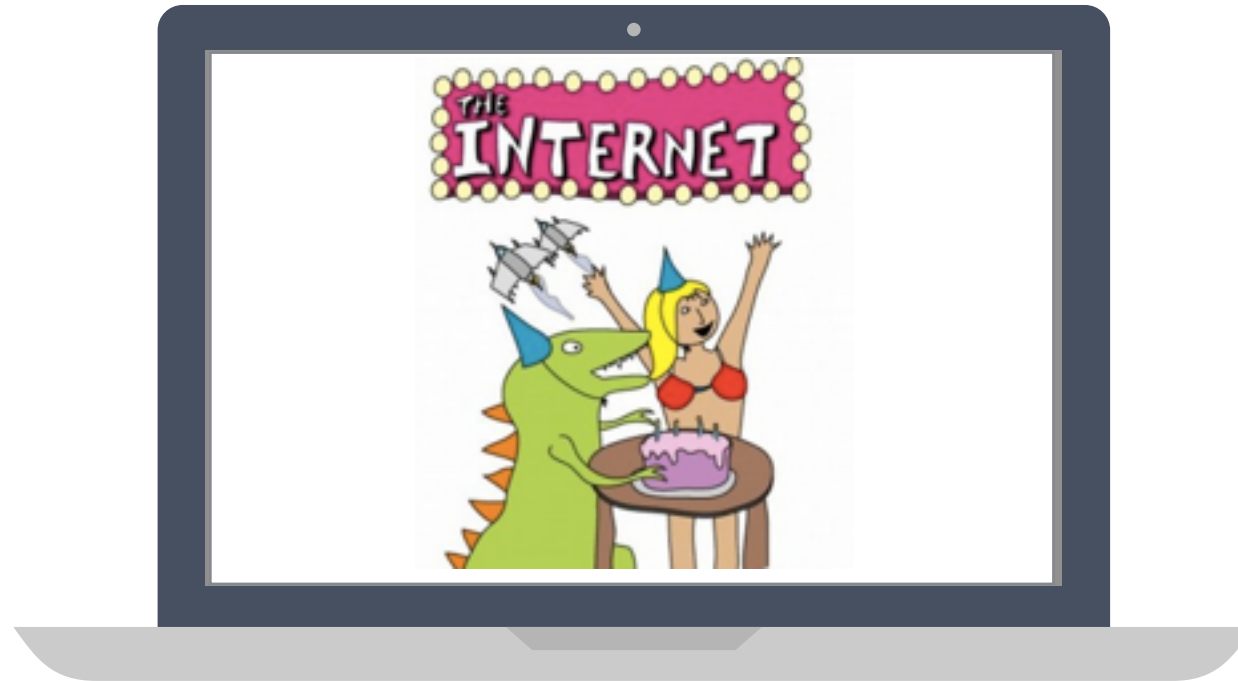
- Me



<librarian.net/talks/clareimagine>

Acknowledge their feelings. Share your own experiences. Illustrate using accessible examples.

Internet



librarian.net/talks/clareimagine

34

Because really, the internet for me is a lot of good things. It's people to talk to when my town is asleep. It's places to get free photos for my talks. It's a way to keep up with my professional development. It's where I can look for a book in a thousand libraries. Or where I go to work in my (California) Library.

Library Internet



<librarian.net/talks/clareimagine>

35

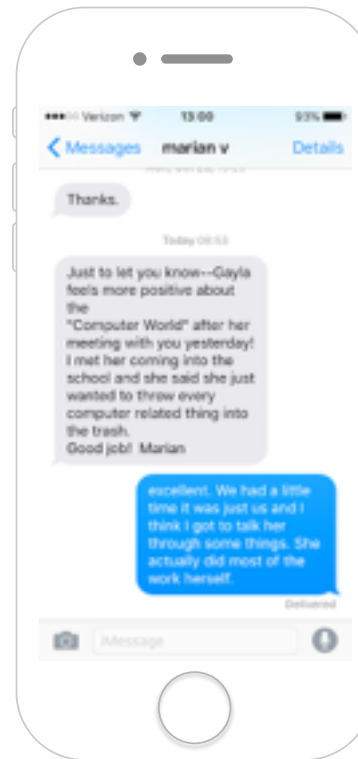
And the library scene on the internet is sort of amazing. I loved just looking at every single amazing and earnest set of costumed librarians during halloween. I could have done it all day and then some. It's a nice place that we've helped to build and I'd really like it if it could be available for everyone.

5

YOU are the resource.

Or someone needs to be. These are human problems, not technological ones, and need human solutions.

Back to Marian





The inclusion of the creation of a digital inclusion plan in the Lifeline order means the FCC heard what we were saying.

- Angela Siefer, NDIA

May 13, 2016

digital inclusion day

#digitalinclusion

Twitter Town Hall The Impact of Digital Access on Society, Families & Individuals

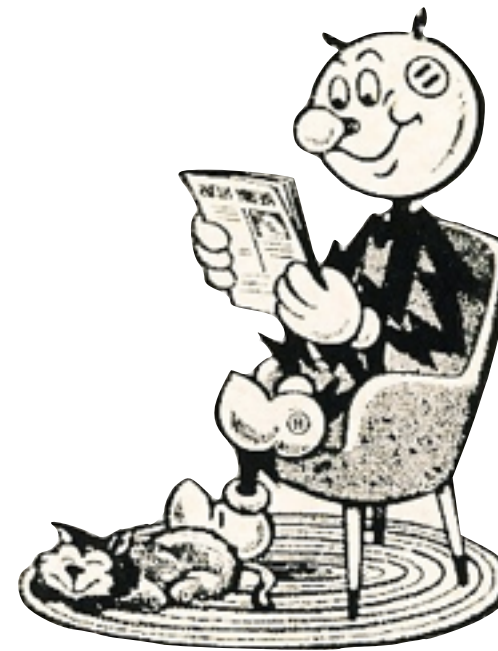
A national conversation hosted by the National Digital Inclusion Alliance @netinclusion and featuring:

 @amyward CEO of @iMong Town Hall Moderator	 @kamgriffiths Executive Director of @CTInclusion	 @dianar327 Dr. Digital Learning & Technology at @iPhon	 @jacquecampbell3 Student at @iPhon
---	---	---	---

Join the conversation with hashtag #digitalinclusion
May 13, 10am PT/1pm ET

So back to the users.... a lot, most of these people are afraid, trepidatious, anxious. And so we're going to look at working on their anxiety issues as a way of solving the real problem. Here are some things that I do.


Thanks! Questions?



Jessamyn West

librarian.net/talks/uri

jessamyn@gmail.com

 facebook.com/jessamyn

 [@jessamyn](https://twitter.com/jessamyn)